

## SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS

### FOURTH QUARTER— 2006

The table below summarizes reported prices paid for standing timber during the **FOURTH quarter of 2006 (OCTOBER - DECEMBER)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 98 timber sales were reported for the FOURTH quarter of 2006**. Sale characteristics (in percent):

| <u>Size</u> | <u>%</u> | <u>Type</u> | <u>%</u> | <u>Reported by</u>     | <u>%</u> | <u>Buyer/seller</u> | <u>%</u> |
|-------------|----------|-------------|----------|------------------------|----------|---------------------|----------|
| < 50 Mbf    | 39       | Lump sum    | 61       | Consulting foresters   | 16       | Buyer               | 63       |
| 51-100 Mbf  | 28       | Mill-tally  | 33       | Public lands foresters | 8        | Seller              | 36       |
| >100 Mbf    | 26       | No data     | 6        | Industrial foresters   | 4        | No data             | 1        |
| No data     | 7        |             |          | Loggers                | 51       |                     |          |
|             |          |             |          | Sawmills               | 12       |                     |          |
|             |          |             |          | Utility foresters      | 2        |                     |          |
|             |          |             |          | No data                | 7        |                     |          |

#### EAST OF CT RIVER

#### WEST OF CT RIVER

| SPECIES                          | no. of reports | median     | Range     | no. of reports | median     | range     |
|----------------------------------|----------------|------------|-----------|----------------|------------|-----------|
| <b>Red oak</b>                   | 41             | <b>230</b> | 100 - 450 | 20             | <b>288</b> | 100 – 425 |
| <b>White oak</b>                 | 23             | <b>80</b>  | 50 - 150  | 10             | <b>100</b> | 50 – 150  |
| <b>Other oaks</b>                | 23             | <b>125</b> | 50 - 191  | 3              | <b>113</b> | 50 – 150  |
| <b>Ash</b>                       | 18             | <b>68</b>  | 50 - 150  | 12             | <b>75</b>  | 40 – 100  |
| <b>Cherry</b>                    | 10             | <b>250</b> | 200 - 700 | 12             | <b>400</b> | 200 – 600 |
| <b>Sugar maple</b>               | 16             | <b>220</b> | 80 - 650  | 13             | <b>355</b> | 225 – 625 |
| <b>Red maple</b>                 | 26             | <b>50</b>  | 25 - 100  | 12             | <b>43</b>  | 20 – 100  |
| <b>Tulip poplar</b>              | 1              | <b>185</b> | -         | 3              | <b>75</b>  | 30 – 80   |
| <b>Yellow birch</b>              | 10             | <b>50</b>  | 50 - 350  | 11             | <b>70</b>  | 40 – 100  |
| <b>Black birch</b>               | 15             | <b>50</b>  | 40 - 100  | 13             | <b>70</b>  | 40 – 100  |
| <b>Paper birch</b>               | 9              | <b>50</b>  | 25 - 75   | 5              | <b>20</b>  | 10 – 50   |
| <b>Beech</b>                     | 3              | <b>20</b>  | 10 - 50   | 9              | <b>20</b>  | 5 – 40    |
| <b>Pallet hdwd</b>               | 18             | <b>28</b>  | 0 - 50    | 9              | <b>20</b>  | 10 – 40   |
| <b>Other hdwd</b>                | 6              | <b>43</b>  | 30 - 55   | 2              | <b>25</b>  | 10 – 40   |
| <b>White pine</b>                | 38             | <b>90</b>  | 50 - 150  | 15             | <b>65</b>  | 40 – 125  |
| <b>Red pine</b>                  | 9              | <b>20</b>  | 20 - 201  | 1              | <b>75</b>  | -         |
| <b>Hemlock</b>                   | 15             | <b>25</b>  | 20 - 50   | 12             | <b>20</b>  | 0 – 45    |
| <b>Spruce</b>                    | 8              | <b>25</b>  | 25 - 85   | 6              | <b>40</b>  | 20 – 140  |
| <b>Other sftwd</b>               | 0              | -          | -         | 0              | -          | -         |
| <b>Poles, hardwd (\$/lin.ft)</b> | 0              | -          | -         | 0              | -          | -         |
| <b>Poles, sftwd (\$/lin.ft)</b>  | 0              | -          | -         | 0              | -          | -         |
| <b>Fuel wood (\$/cd)</b>         | 39             | <b>5</b>   | 0 - 15    | 6              | <b>5</b>   | 0 – 7     |
| <b>Pulpwood (\$/cd)</b>          | 6              | <b>0</b>   | 0 - 1     | 3              | <b>0</b>   | -         |
| <b>Biomass (\$/ton)</b>          | 0              | -          | -         | 1              | <b>0</b>   | -         |

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

*This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI. See: <http://forest.fnr.umass.edu/snestumpage.htm> for more results*