

SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
SECOND QUARTER— 2004

The table below summarizes reported prices paid for standing timber during the **SECOND quarter of 2004 (APRIL - JUNE)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 76 timber sales were reported for the SECOND quarter of 2004**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	43	Lump sum	76	Consulting foresters	8	Buyer	71
51-100	20	Mill-tally	16	Public lands foresters	11	Seller	24
>100 Mbf	25	No data	8	Industrial foresters	24	No data	5
No data	12			Loggers	26		
				Sawmills	24		
				Utility foresters	0		
				No data	7		

EAST OF CT RIVER WEST OF CT RIVER

SPECIES	no. of reports	median	Range	no. of reports	median	range
Red oak	35	350	100 - 600	12	318	135 – 450
White oak	23	100	20 - 250	7	100	75 – 150
Other oaks	26	175	65 - 290	5	190	120 – 205
Ash	17	90	40 - 170	10	88	2 – 250
Cherry	10	295	100 - 450	7	400	3 – 500
Sugar maple	15	250	165 - 600	8	250	150 – 350
Red maple	17	50	20 - 70	11	50	7 – 60
Tulip poplar	0	-	-	3	30	30 – 100
Yellow birch	4	60	25 - 120	6	80	12 – 90
Black birch	17	70	25 - 120	9	70	7 – 85
Paper birch	4	60	10 - 60	7	25	4 – 70
Beech	0	-	-	6	25	14 – 60
Pallet hdwd	10	35	5 - 50	5	20	10 – 25
Other hdwd	13	50	20 - 65	4	139	20 – 219
White pine	30	100	35 - 163	12	70	10 – 130
Red pine	3	25	25 - 120	2	115	70 – 160
Hemlock	18	33	0 - 60	10	30	10 – 60
Spruce	2	25	25 - 25	1	25	-
Other sfwd	2	10	0 - 20	0	-	-
Poles, hardwd (\$/lin.ft)	2	5	5 - 5	1	60	-
Poles, sftwd (\$/lin.ft)	0	-	-	1	60	-
Fuel wood (\$/cd)	19	5	0 - 15	8	5	1 – 7
Pulpwood (\$/cd)	2	1	1 - 1	3	5	1 - 6
Biomass (\$/ton)	0	-	-	0	-	-

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI.

See: <http://forest.fnr.umass.edu/stumpage.htm> for more results