SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
FOURTH QUARTER— 2003

The table below summarizes reported prices paid for standing timber during the **FOURTH quarter of 2003 (OCTOBER - DECEMBER)**. Prices for sawtimber are in $ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in $ per cord, biomass in $ per ton. The ***Range*** shows the high and low prices reported. Half of the prices reported are below the ***Median***; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 79 timber sales were reported for the FOURTH quarter of 2003**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	24	Lump sum	65	Consulting foresters	14	Buyer	60
51-100	30	Mill-tally	34	Public lands foresters	9	Seller	39
>100 Mbf	37	No data	1	Industrial foresters	29	No data	1
No data	9			Loggers	19		
				Sawmills	13		
				Utility foresters	2		
				No data	14		

	EAST OF CT RIVER			WEST OF CT RIVER		
SPECIES	no. of reports	**median**	Range	no. of reports	**median**	range
Red oak	30	**310**	150 - 400	25	**400**	180 – 800
White oak	19	**100**	50 - 200	11	**175**	80 – 200
Other oaks	25	**150**	50 - 250	7	**100**	100 – 200
Ash	10	**65**	40 - 90	24	**100**	75 – 300
Cherry	3	**300**	200 - 450	20	**500**	180 – 800
Sugar maple	5	**250**	250 - 285	23	**400**	120 – 800
Red maple	18	**45**	20 - 50	23	**50**	20 – 100
Tulip poplar	0	**-**	-	1	**10**	-
Yellow birch	4	**60**	50 - 70	22	**80**	60 – 150
Black birch	14	**60**	50 - 70	21	**80**	50 – 150
Paper birch	3	**60**	50 - 70	14	**40**	20 – 85
Beech	3	**25**	25 - 30	20	**25**	0 – 50
Pallet hdwd	8	**25**	20 - 50	15	**25**	10 – 45
Other hdwd	7	**50**	30 - 70	2	**40**	40 – 40
White pine	28	**98**	50 - 160	25	**75**	40 – 160
Red pine	4	**80**	20 - 120	1	**30**	-
Hemlock	16	**30**	20 - 100	27	**25**	0 – 52
Spruce	2	**65**	20 - 110	6	**73**	10 - 75
Other sfwd	1	**20**	-	0	**-**	-
Poles, hardwd ($/lin.ft)	0	**-**	-	0	**-**	-
Poles, sftwd ($/lin.ft)	0	**-**	-	0	**-**	-
Fuel wood ($/cd)	13	**5**	0 - 8	20	**5**	0 – 7
Pulpwood ($/cd)	7	**1**	0 - 4	4	**0**	0 – 1
Biomass ($/ton)	1	**4**	-	0	**-**	-

This information is meant to be used as a **guide only. Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI. See: http://forest.fnr.umass.edu/stumpage.htm for more results