

**SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS**  
**FOURTH QUARTER— 2004**

The table below summarizes reported prices paid for standing timber during the **FOURTH quarter of 2004 (OCTOBER – DECEMBER)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 102 timber sales were reported for the FOURTH quarter of 2004**. Sale characteristics (in percent):

| Size      | %  | Type       | %  | Reported by            | %  | Buyer/seller | %  |
|-----------|----|------------|----|------------------------|----|--------------|----|
| < 50 Mbf  | 43 | Lump sum   | 63 | Consulting foresters   | 21 | Buyer        | 61 |
| 51-100 Mb | 25 | Mill-tally | 27 | Public lands foresters | 5  | Seller       | 31 |
| >100 Mbf  | 26 | No data    | 10 | Industrial foresters   | 23 | No data      | 8  |
| No data   | 6  |            |    | Loggers                | 25 |              |    |
|           |    |            |    | Sawmills               | 15 |              |    |
|           |    |            |    | Utility foresters      | -  |              |    |
|           |    |            |    | No data                | 11 |              |    |

**EAST OF CT RIVER**

**WEST OF CT RIVER**

| SPECIES                   | no. of reports | median     | Range     | no. of reports | median     | range      |
|---------------------------|----------------|------------|-----------|----------------|------------|------------|
| Red oak                   | 50             | <b>350</b> | 100 - 640 | 15             | <b>400</b> | 250 - 775  |
| White oak                 | 41             | <b>100</b> | 40 - 245  | 5              | <b>150</b> | 100 – 150  |
| Other oaks                | 41             | <b>180</b> | 40 - 300  | 8              | <b>130</b> | 50 – 300   |
| Ash                       | 27             | <b>95</b>  | 40 - 180  | 15             | <b>150</b> | 90 – 300   |
| Cherry                    | 16             | <b>275</b> | 50 - 480  | 10             | <b>450</b> | 300 – 1400 |
| Sugar maple               | 21             | <b>250</b> | 75 - 450  | 13             | <b>350</b> | 225 – 550  |
| Red maple                 | 39             | <b>50</b>  | 15 - 200  | 12             | <b>50</b>  | 25 – 125   |
| Tulip poplar              | 3              | <b>75</b>  | 55 - 250  | 2              | <b>45</b>  | 40 – 50    |
| Yellow birch              | 18             | <b>80</b>  | 40 - 210  | 9              | <b>80</b>  | 60 – 125   |
| Black birch               | 31             | <b>60</b>  | 15 - 275  | 16             | <b>80</b>  | 40 – 260   |
| Paper birch               | 16             | <b>60</b>  | 25 - 210  | 7              | <b>30</b>  | 25 – 60    |
| Beech                     | 9              | <b>30</b>  | 20 - 100  | 9              | <b>30</b>  | 25 – 50    |
| Pallet hdwd (\$/lin.ft)   | 15             | <b>30</b>  | 15 - 130  | 9              | <b>25</b>  | 15 – 35    |
| Other hdwd                | 21             | <b>50</b>  | 20 - 65   | 1              | <b>30</b>  | -          |
| White pine                | 49             | <b>90</b>  | 50 - 397  | 19             | <b>90</b>  | 65 – 179   |
| Red pine                  | 10             | <b>30</b>  | 30 - 120  | 4              | <b>75</b>  | 10 – 100   |
| Hemlock                   | 18             | <b>30</b>  | 0 - 60    | 16             | <b>33</b>  | 10 – 60    |
| Spruce                    | 6              | <b>40</b>  | 40 - 40   | 3              | <b>40</b>  | 25 – 90    |
| Other sfwd                | 2              | <b>50</b>  | 25 - 75   | 0              | -          | -          |
| Poles, hardwd (\$/lin.ft) | 0              | -          | -         | 0              | -          | -          |
| Poles, sftwd (\$/lin.ft)  | 0              | -          | -         | 0              | -          | -          |
| Fuel wood (\$/cd)         | 31             | <b>5</b>   | 0 - 15    | 10             | <b>5</b>   | 0 – 15     |
| Pulpwood (\$/cd)          | 8              | <b>1</b>   | 0 - 4     | 2              | <b>4</b>   | 1 – 7      |
| Biomass (\$/ton)          | 2              | <b>0</b>   | 0 - 0     | 0              | -          | -          |

This information is meant to be used as a **guide only. Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

*This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI.*

See: <http://forest.fnr.umass.edu/stumpage.htm> for more results