

SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
FIRST QUARTER— 2004

The table below summarizes reported prices paid for standing timber during the **FIRST quarter of 2004 (JANUARY - MARCH)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 97 timber sales were reported for the FIRST quarter of 2004**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	33	Lump sum	64	Consulting foresters	19	Buyer	58
51-100	26	Mill-tally	27	Public lands foresters	11	Seller	35
>100 Mbf	29	No data	9	Industrial foresters	19	No data	7
No data	12			Loggers	24		
				Sawmills	5		
				Utility foresters	5		
				No data	17		

EAST OF CT RIVER

WEST OF CT RIVER

SPECIES	no. of reports	median	Range	no. of reports	median	range
Red oak	40	315	200 - 550	22	375	220 – 700
White oak	35	100	45 - 350	11	150	50 – 265
Other oaks	43	150	50 - 350	7	200	50 – 305
Ash	15	80	30 - 125	18	138	50 – 180
Cherry	5	325	200 - 450	17	500	220 – 750
Sugar maple	11	225	70 - 450	20	400	100 – 700
Red maple	23	50	20 - 100	16	58	25 – 100
Tulip poplar	1	100	-	7	50	20 – 155
Yellow birch	6	60	40 - 75	15	100	60 – 150
Black birch	17	60	33 - 100	21	80	55 – 155
Paper birch	3	60	50 - 60	10	35	20 – 60
Beech	6	45	30 - 60	14	25	0 – 80
Pallet hdwd	7	30	25 - 60	12	20	0 – 37
Other hdwd	24	50	5 - 235	7	20	0 – 113
White pine	38	100	25 - 211	17	75	45 – 140
Red pine	7	90	20 - 125	1	35	-
Hemlock	11	30	20 - 60	14	30	0 – 60
Spruce	2	30	30 - 30	2	53	35 – 70
Other sfwd	0	-	-	0	-	-
Poles, hardwd (\$/lin.ft)	1	5	-	0	-	-
Poles, sftwd (\$/lin.ft)	0	-	-	0	-	-
Fuel wood (\$/cd)	28	5	0 - 13	12	5	0 – 20
Pulpwood (\$/cd)	7	1	0 - 3	2	5	0 – 10
Biomass (\$/ton)	0	-	-	0	-	-

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.